



PERSONA CIENCIA EMPRESA
UNIVERSITAT RAMON LLULL

MEMORANDUM OF UNDERSTANDING

between

St Aloysius Institute of Management & Information Technology (AIMIT),
St Aloysius College (Autonomous) - Mangalore, India

and

IQS School of Management,
Universitat Ramon Llull - Barcelona, Spain

I. PREAMBLE

In accordance with a mutual objective to promote further cooperation between India and Spain, St Aloysius Institute of Management and Information Technology (AIMIT) of St Aloysius College (Autonomous), Mangalore, and IQS School of Management of Universitat Ramon Llull, Barcelona, hereby jointly enter into a bilateral linkage, focusing on the development of their institutions' programs. St Aloysius College (Autonomous) and Universitat Ramon Llull will jointly develop and implement activities to improve their capacities to serve their respective clientele in India and Spain. This linkage is developed based upon the institutions' commonality of interests and their belief that a linkage between them would strengthen their joint and individual capacities.

II. OBJECTIVES

The objectives of this linkage are to develop long-term cooperative activities. The activities may include, but are not limited to, the following:

- 1) Develop collaborative research and education programs;
- 2) Develop exchange and professional development programs for students, staff and faculty;
- 3) Conduct seminars and workshops;
- 4) Share new technologies and new methods of management through extension and other programs;
- 5) Seek funding opportunities for joint activities which provide mutual benefit to each institution's teaching and research programs;
- 6) Co-organize joint conferences and workshops as well as training programs;
- 7) Support staff and students from the two institutions for studying towards degree and non-degree programs; and
- 8) Other cooperative activities as appropriate.

III. PROGRAM MANAGEMENT

Both institutions, jointly agree to develop and establish provisions for program implementation that will serve the mutual interests.

It is understood that the details of joint activities, conditions for utilization of results achieved, and arrangements for specific visits, exchanges and other forms of cooperation will be negotiated for each specific type of activity.

It is also understood that financial arrangements will be negotiated in each specific type of

activity and will depend upon the availability of funds. Each party agrees to seek financial resources for supporting the exchange and collaboration. The contact and exchanges between the two parties shall be on the basis of friendship, equality, and mutual assistance.

The linkage program at St Aloysius College will be under the jurisdiction of the Principal and supervised and managed by the Dean of International Programs. The program at IQS Business school, Universitat Ramon Lull will be under the jurisdiction of the Managing Director and managed by the Dean of IQS School of Management.

IV. TERMS OF UNDERSTANDING

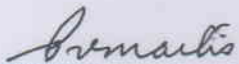
This understanding is effective on the date of the last signature hereto and will remain in effect for an initial period of five years and may be extended for a period as mutually agreed by both parties. The agreement can be terminated by either institution by giving six months' notice to the other party.

The activities under this understanding will be reviewed on an annual basis as mutually agreed and plans for future activities will be developed each year immediately following the review.

V. SIGNATURES

The parties hereto, through the duly authorized representatives, hereby agree to the provisions and terms of this linkage agreement.

St Aloysius College (Autonomous)
St Aloysius Institute of Management and
Information Technology (AIMIT)



Fr Dr Praveen Martis SJ
Principal
St Aloysius College (Autonomous)

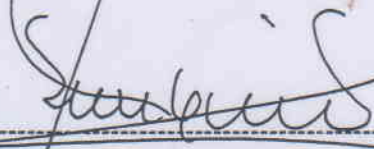


Fr Denzil Lobo SJ
Director
St Aloysius Institute of Management and
Information Technology (AIMIT)

Date

10/1/18

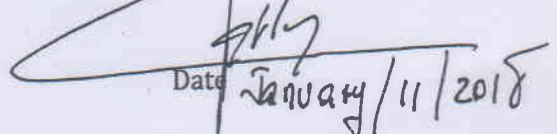
Universitat Ramon Lull
IQS School of Management



Dr. Pedro Regull
Managing Director
IQS, Universitat Ramon Lull

Dr. Carlos Moslares

Dean
IQS School of Management



Date

January 11/2018