

St Aloysius College (Autonomous) Mangaluru

Re-accredited by NAAC "A" Grade

Course structure and syllabus of

B.COM. - VOCATIONAL

(ACCOUNTING AND TAX)

Under NEP Regulations, 2021

ಸಂತಆಲೋಶಿಯಸ್ ಕಾಲೇಜು (ಸ್ವಾಯತ್ತ) ಮಂಗಳೂರು- 575~003www.staloysius.edu.in



ST ALOYSIUS COLLEGE(AUTONOMOUS) MANGALURU – 575 003 Phone: 0824-2449700, 2449701 Fax: 0824-2449705 Email: principal@staloysius.edu.in

Re-accredited by NAAC with 'A' Grade with CGPA 3.62/4
Recognised by UGC as "College with Potential for Excellence"
Conferred "College with "STAR STATUS" by DBT, Government of India.
Centre for Research Capacity Building under UGC-STRIDE

Date: 17-08-2022

NOTIFICATION

Sub: Syllabus of B.COM. - VOCATIONAL (ACCOUNTING AND TAX) under NEP Regulations, 2021. (As per Mangalore University guidelines)

Ref: 1. Decision of the Academic Council meeting held on 18-12-2021 vide
Agenda No: 6.2(2021-22)

- Decision of the Academic Council meeting held on 09-07-2022 vide Agenda No: 14
- 3. Office Notification dated 21-02-2022
- 4. Office Notification dated 17-08-2022

Pursuant to the above, the Syllabus of B.COM. – VOCATIONAL (ACCOUNTING AND TAX) under NEP Regulations, 2021 which was approved by the Academic Council at its meeting held on 18-12-2021 & 09-07-2022 is hereby notified for implementation with effect from the academic year 2021-22.

PRINCIPAL



REGISTRAR

To:

- 1. The Chairman/Dean/HOD.
- 2. The Registrar Office
- 3. Library

B.COM (VOCATIONAL) CA

P01: Students will be able to critically analyze the Indian Accounting standards and unbiased reporting to concerned authorities in the capacity of a Chartered Accountant.

PO2: Students will be able to effectively communicate within and outside the business organisations by developing effective listening, speaking or expressing fluently in different languages through electronic media and thereby connecting people and the business.

PO3: Students will be able to interact freely with members of national body like ICAI, in parallel collaboration with KVC Academy and take their guidance to further their careers as Chartered Accountants.

PO4: Students will demonstrate empathetic concerns towards marginalized societies and contribute towards responsible auditing leading to businesses which enhance economic development of the nation.

PO5: Students will be able to deal with ethical issues while reporting and inculcate high value system by avoiding misuse of public funds, frauds and scams. They will accept responsibility by being truthful and honest in their careers as Chartered Accountants, by upholding International Accounting Standards.

PO6: By learning national and international environmental issues, students will show sensitivity towards sustainability and maintain ecological balance in large and small business organisations by effectively auditing CSR activities.

PO7: Students will develop the ability to learn constantly through-out their careers as Chartered Accountants and thereby contribute significantly towards changes that take place in economic and business world.

PROGRAM SPECIFIC OUTCOMES (PSOs)

B.COM (VOCATIONAL) CA

PSO1: Understand and analyze the Indian Accounting standards and fundamental accounting concepts and conventions along with preparation of annual accounts of proprietary and professional concerns.

PSO2: Develop abilities and applications of specific accounting standards and legislations to various business transactions.

PSO3: Understand environmental issues, Laws of Partnership, National Income and its measurements and thereby develop entrepreneurship qualities.

PSO4: Analyze the provisions of company law and acquire the abilities to address its application in auditing the company's books of accounts.

PSO5: Understand basic concepts of Cost and Management Accounting and learning to prepare Cost Sheets by integrating accounting systems.

PSO6: Understanding the provisions of income-tax laws and acquire the ability to apply such knowledge to make computations and address application-oriented issues.

B.Com (Vocational), Programme

Programme Structure

Semester I

B.COM - VOCATIONAL (Accounting and Tax)

Course Code	Title of the Course	Category of Courses	Teaching Hours per Week (L + T + P)	SEE	CIE	Total Marks	Credits
G 735 LA1.1	Language-I	AECC	3+1+0	60	40	100	3
	Language-II	AECC	3+1+0	60	40	100	3
G340 DC1.1	Financial Accounting I	DSC	3+0+2	60	40	100	4
G340 DC2.1	Business Law	DSC	4+0+0	60	40	100	4
G340 DC3.1	Business Statistics I	DSC	4+0+0	60	40	100	4
G 707 SB1.1	Digital Fluency	SEC-SB	1+0+2	50	50	100	2
	Yoga	SEC-VB	0+0+2	-	25	25	1
	Health and Wellness	SEC-VB	0+0+2	-	25	25	1
G3400E1.1/ 2.1/3.1	Managerial Economics/ Accounting for Everyone	OEC	3+0+0	50	50	100	3
			700	25			

Semester II B.COM - VOCATIONAL (Accounting and Tax)

Course Code	Title of the Course	Category of Courses	Teaching Hours per Week (L + T + P)	Hrs of Exam	SEE	CIE	Total Marks	Credits
G 735 LA1.2	Language-I	AECC	3+1+0	2½	60	40	100	3
	Language-II	AECC	3+1+0	2½	60	40	100	3
G340 DC1.2	Advanced Financial Accounting I	DSCC	3+0+2	2½	60	40	100	4
G340 DC2.2	Logical Reasoning	DSCC	3+0+2	2½	60	40	100	4
G340 DC3.2	Business & Commercial Knowledge	DSCC	4+0+0	2½	60	40	100	4
G340 OE1.2	Investing in Stock Markets/ Managerial Economics II	OEC	3+0+0	2½	60	40	100	3
G 702 AE1.2	Environmental Studies and Value education	AECC	2+0+0	2	20	30	50	2
G 705 VB1.2	Sports	SEC-VB	0+0+2	-	-	25	25	1
G 706 VB2.2	NCC/NSS/R&R(S&G)/ Cultural	SEC-VB	0+0+2	-	-	25	25	1
Total							700	25

EXIT OPTION WITH CERTIFICATION

SYLLABUS

B.COM - VOCATIONAL (Accounting and Tax) - I SEMESTER Financial Accounting - I

Course Outcomes:

- CO1. Students will have the basic knowledge of Accounting Concepts, Principles and Conventions.
- CO2. Understand the evolution and importance of Accounting Standards used while maintaining and reporting financial statements.
- CO3. Ability to Prepare Trial balance, rectify errors and prepare Bank Reconciliation statement.
- CO4. Able to calculate Costs of inventories, understand the basis of valuing inventory and maintain necessary records.
- CO5. Understand the concepts of depreciation, apply various methods of depreciation while preparing financial statements.
- CO6. Ability to analyse special transactions and give accounting treatment for bills of exchange, promissory notes, sale of goods on approval and return basis.

Pedagogy: Classroom lecture, problem solving, assignment and skill development.

1. Theoretical Framework

Meaning and Scope of accounting- Accounting Concepts, Principles and Conventions; Accounting terminology – Glossary - Capital and revenue expenditure - Capital and revenue receipts, Contingent assets and contingent liabilities – Accounting Policies - Accounting as a Measurement Discipline – Valuation Principles, Accounting Estimates - Accounting Standards – Concepts and Objectives, Indian Accounting Standards – Concepts and Objectives.

2. Accounting Process

Books of Accounts - Preparation of Trial Balance - Rectification of Errors

3. Bank Reconciliation Statement

Introduction - Reasons - Preparation of bank reconciliation statement

4. Inventories

Cost of inventory - Net realizable value - Basis and technique of inventory valuation and record keeping

5. Concept and Accounting of Depreciation

Concepts - Methods of computation and accounting treatment of depreciation; Change in depreciation methods - (Excluding Sinking Fund method)

6. Accounting for Special Transactions

Bills of Exchange and Promissory Notes - Meaning of Bills of Exchange and Promissory Notes and their Accounting Treatment - Accommodation Bills

Sale of Goods on approval or return basis - Meaning of goods sent on approval or return basis and accounting treatment

Consignments - Meaning and Features of consignment business - Difference between sale and consignment - Accounting treatments for consignment transactions and events in the books of consignor and consignee

Books for Reference:

- Accounting: Text and cases Anthony, R.N. Hawkins, and Merchant (McGraw Hill Education, 1995)
- Introduction to Financial Accounting Horngren (Pearson Education India, 2008)
- Advanced Accountancy Shukla M C and Grewal T S (S Chand Publishing, 2017)
- Advanced Accounting: Theory, Method, & Application Gupta R L (S Chand & sons, 1990)
- Financial Accounting Jain & Narang (Kalyani publishers, 2002)
- Advanced Accountancy S N Maheshwari (Vikas Publishing House, 1984)
- Principles and Practice of Accountancy Patil V A & Korlahalli (R Chand & Co, 1981)
- Financial Accounting: concepts and Applications V K Goyal (Excel Books India, 2007)
- Advanced Accounts S C Gupta (S Chand Publishing, 1997)
- Advanced Accountancy Rao M E Thukaram (New Age International, 2005)
- Compendium of Statements and Standards of Accounting The Institute of Chartered Accountants of India

 International Financial Reporting Standards (IFRS) and Indian Accounting Practices - Jagadish R Raiyani, GauravLodha (New Century Publications, 2012)

B.COM - VOCATIONAL (Accounting and Tax) - I SEMESTER Business Law

Course Outcomes:

- CO1. Define Indian Contract Act, 1872 and understand the legal rules of valid contract, valid consideration and rules of offer and acceptance
- CO2. Understand the legality of Minors Contract, rules relating to validity of a contract with minor, concepts of coercion, undue influence, Fraud, Misrepresentation, Mistake, wagering agreements.
- CO3. Ability to understand and define the Sale of Goods Act, 1930, elements of contract of sale, agreement to sell, warranties and guarantees.
- CO4. Understand the concept of Ownership of goods, legal implications involved in transfer of ownership of goods, right of disposal of goods.
- CO5. Ability to apply various legal laws involved in day to day dealing of business transactions and understand its importance.

Pedagogy: Classroom lecture, interaction, assignment, presentation, problem solving

1. Introduction to Business

4 Hours

Nature of Business, Profession and Employment. Objectives of Business. Economic and Non-Economic Activities, Forms of Business Organizations.

2. The Indian Contract Act, 1872

8 Hours

Meaning of Contract, Features of Contract, Types of Contracts, Offer, Types of Offer, Acceptance, Rules of offer and acceptance, Communication of offer and acceptance, Revocation of offer and acceptance, modes of revocation, Consideration, Legal Rules of Valid Consideration, Doctrine of Privity of Contract and its exceptions, Exceptions to no consideration no contract

3. The Indian Contract Act, 1872

8 Hours

Capacity to Contract, Minors contract and rules relating to the validity of a contract with a minor, Free consent, Concepts of Coercion, Undue Influence, Fraud, Misrepresentation, Mistake and all their consequences, Agreements opposed to public policy, agreements with unlawful objective and consideration, wagering agreements, Performance of a contract, Types of Performance, Rules relating to the order of performances

4. The Indian Contract Act, 1872

8 Hours

Impossibility of contracts, Discharge of a contract and it's modes, Breach of contract - Meaning, types and consequences, damages awarded in case of breach of contract, remedies in case of breach, contingent contract, meaning, rules and features, quasi contracts – meaning and types of quasi contracts

5. The Sale of Goods Act, 1930 (Part I)

Meaning of sale, parties to a contract of sale, essential elements to a contract of sale, agreement to sell, differences between sale and bailment, contract for work and labor, section 6 – section 11, conditions and warranties, differences, types, implied conditions and implied warranties, caveat emptor and exceptions

6. The Sale of Goods Act, 1930 (Part II)

10 Hours

Transfer of ownership, passing of property to the owner in case of specific goods, unascertained goods, passing of risk, delivery to the carrier, reservation of right of disposal, delivery of goods and its rules, nemodat quod non habet and its exceptions, unpaid seller, meaning and rights of an unpaid seller, remedies available to an aggrieved buyer, auction sale and its features

Books for Reference:

- Industrial and Business Law Tulsian P C (S Chand Publishing, 2011)
- Business Law Khalid MehmoodCheema (Syed Mobin Mahmud, 2004)
- Business Laws Nirmal Singh (Deep & Deep Publications, 2003)
- Labour& Industrial Laws P K Padhi (Prentice Hall India, 2017)
- Business Laws RSN Pillai and Bhagavathi (S Chand and Company, 2014)
- Institute of Chartered Accountants of India (SahityaBhavan Publications, Agra)
- Elements of Mercantile Law N D Kapoor (S Chand and Company, 1983)
- Mercantile Laws Aggarwal (Galgotia Publications, 2005)

- Mercantile Law M C Kuchhal&VivekKuchhal (Vikas Publishing House, 2010)
- Mercantile Law Arun Kumar (Atlantic Publishers, 2001)

B.COM - VOCATIONAL (Accounting and Tax) - I SEMESTER

Business Statistics - I

Course Outcomes:

- CO1. Ability to grasp concepts like Correlation and Regression and its applicability in research and findings.
- CO2. Develop the skill to apply statistical methods in making decisions based on probability of business events.
- CO3. Ability to calculate and find out expected values of a random variable and mathematical expectation.
- CO4. Understand concepts of Theoretical Distributions involving calculation of Binomial distribution and Poisson distribution.
- CO5. Analyse basic application and normal distribution of statistical data.

Pedagogy: Classroom lecture, interaction, assignment, presentation, problem solving

1. Statistical description of Data

Statistical Representation of Data, Diagrammatic representation of data, Frequency distribution, Graphical representation of Frequency Distribution – Histogram, Frequency Polygon, Ogive, Pie-chart.

2. Measures of Central tendency and Dispersion

Measures of Central Tendency – Mean, Median, Mode, Geometric Mean, Harmonic mean

3. Correlation and Regression

Correlation and Regression: Scatter diagram, Karl Pearson's Coefficient of Correlation Rank Correlation, Probable Error and Probable limits. Regression lines, Regression equations, Regression coefficients.

4. Probability Distribution and Theoretical distribution - I

Probability: Independent and dependent events; mutually exclusive events. Total and Compound Probability

Expected value of a random variable, Mathematical Expectation.

Theoretical Distributions: Binomial Distribution, Poisson distribution – Basic application and Normal Distribution – Basic applications

5. Index Numbers and Time Series Analysis

Uses of Index Numbers, Problems involved in construction of Index Numbers, Methods of construction of Index Numbers.

Components of Time Series and Calculation of Trend by Moving Average Method, Method of least squares.

Books for Reference:

- 1. Fundamentals of Applied Statistics S C Gupta and V K Kapoor (Sultan Chand and Sons Publishers, 1994)
- 2. Business Statistics Vittal R.R. (Margham Publications, 2011)
- 3. Statistical Methods S P Gupta (Sultan Chand and Sons Publishers, 2011)
- 4. Introduction to Theory of Statistics G Udny Yule (Alpha Editions, 2018)
- 5. Applied General Statistics Croxton, Cowden and Klein (Prentice hall of India, 1973)
- 6. Business statistics C M Chikkodi&Satyaprasad B (Himalaya Publishing House, 2014)
- 7. Business Statistics Wilson M (Himalaya Publishing House, 2014)
- 8. Statistics for management Levin & Rubin (Pearson Education India, 2014)
- 9. Business Statistics S C Gupta (Himalaya Publishing House, 2014)
- 10. Statistics for Management Richard I Levin (Pearson Education India, 2011)

B.COM - VOCATIONAL (Accounting and Tax) - I SEMESTER

Managerial Economics - I

Course Outcomes:

- Will acquaint with the basic knowledge on the concept of business economics
- Ability to understand the consumer behavior in different market situations
- Understand market structure and demand analysis

Pedagogy: Class room lecture, Group discussions, Case studies and assignments

1. Introduction to Economics

Meaning and scope of Business Economics; Basic Problems of an Economy and Role of Price Mechanism.

2. Theory of Demand

Meaning and determinants of demand, Law of demand and Elasticity of demand — Price, income and cross elasticity;

3. Theory of consumer's behavior

Marshallian approach and Indifference curve approach

4. Theory of Supply:

Meaning and determinants of supply, Law of supply and Elasticity of supply; Demand Forecasting

Books for Reference:

- 1. Kuldeep Gupta Raj Kumar, Business Economics, 2013, UDH Publishers & Distributors (P) Ltd.; 4th Edition.
- 2. Modern Economic Theory Sampat Mukherjee (New Age International, 2002)
- 3. Managerial Economics Thomas J Webster (Lexington Books, 2014)
- 4. Macro Economics Errol Dsouza (Pearson education India, 2009)
- 5. Managerial Economics G S Gupta (Tata McGraw-Hill Education, 2011)
- 6. Managerial Economics D.N. Dwivedi (Vikas Publishing House, 2010)
- 7. Managerial Economics: Concepts and Principles Donald N Stengal (Business Expert Press, 2011)
- 8. Microeconomics Theory D N Dwivedi (Pearson Education India, 2002)
- 9. Macro Economics Analysis Edward Shapiro (Galgotia Publications, 2015)
- 10. Modern Macro Economics Sanjay K Chugh (MIT Press, 2015)

B.COM – VOCATIONAL (Accounting and Tax)—II SEMESTER

Advanced Financial Accounting I

Course Outcomes:

- CO1. Ability to understand and analyse special accounting transactions
- CO2. Identify the method to prepare and present financial statements of various business entities.
- CO3. Analyse and calculate special transactions in accounting like, Average Due Date and prepare Account Current.
- CO4. Ability to prepare Final Accounts of Sole Proprietors, Partnerships and Not for Profit Organisations.
- CO5. Describe the accounting system of Joint Stock Companies, understand the concept of shares and debentures, forfeiture, reissue of shares and be able to prepare final accounts of Companies in the form of Statement of Profit and Loss and Balance sheet.

Pedagogy: Classroom lecture, problem solving, assignment and skill development

1. Accounting for Special Transactions

Average Due Date - Meaning, Calculation of average due date in various situations
Account Current - Meaning of Account Current, Methods of preparing Account Current

2. Final Accounts of Sole Proprietors

Elements of financial statements - Closing Adjustment Entries - Trading Account - Profit and Loss Account and Balance Sheet of Manufacturing and Non-manufacturing entities

3. Partnership Accounts

Final Accounts of Partnership Firms - Admission, Retirement and Death of a Partner including Treatment of Goodwill- Introduction to LLPs and Distinction of LLPs from Partnership

4. Financial Statements for Not-for-Profit Organizations

Significance of Receipt and Payment Account - Income and Expenditure Account and Balance Sheet - Difference between Profit and Loss Account and Income and Expenditure Account - Preparation of Receipt and Payment Account - Income and Expenditure Account and Balance Sheet

5. Introduction to Company Accounts

Definition of shares and debentures - Issue of shares and debentures, forfeiture of shares, re-issue of forfeited shares

6. Company Final Accounts

Statement of Profit and Loss and Balance Sheet as per Schedule III to the Companies Act,2013

Books for Reference:

- 1. Accounting: Text and cases Anthony, R.N. Hawkins, and Merchant (McGraw Hill Education, 1995)
- 2. Introduction to Financial Accounting Horngren (Pearson Education India, 2008)
- 3. Advanced Accountancy Shukla M C and Grewal T S (S Chand Publishing, 2017)
- 4. Advanced Accounting: Theory, Method, & Application Gupta R L (S Chand & sons, 1990)
- 5. Financial Accounting Jain & Narang (Kalyani publishers, 2002)
- 6. Advanced Accountancy S N Maheshwari (Vikas Publishing House, 1984)
- 7. Principles and Practice of Accountancy Patil V A & Korlahalli (R Chand & Co, 1981)
- 8. Financial Accounting: concepts and Applications V K Goyal (Excel Books India, 2007)
- 9. Advanced Accounts S C Gupta (S Chand Publishing, 1997)
- 10. Advanced Accountancy Rao M E Thukaram (New Age International, 2005)
- 11. Compendium of Statements and Standards of Accounting The Institute of Chartered Accountants of India
- 12. International Financial Reporting Standards (IFRS) and Indian Accounting Practices Jagadish R Raiyani, GauravLodha (New Century Publications, 2012)

B.COM - VOCATIONAL (Accounting and Tax)-II SEMESTER

Logical Reasoning

Course Outcomes:

- CO1. Symbolise Series, types of series, Coding and Decoding of letters and numbers.
- CO2. Identify Direction tests of North, South, East, West and seating arrangements depending on Linear, Circular and Polygon structures.
- CO3. Understand and evaluate Blood Relations and Syllogism.
- CO4. Develop Logical thinking in categorical propositions like hypothetical and disjunctive propositions.

1. Series, Coding and Decoding

Types of series- Number series, Alphabet series and letter series. Coding – letter coding and number coding. Decoding- letter decoding and number decoding and odd man out.

2. Direction Tests

North, south, east and west.

3. Seating Arrangements

Seating arrangements – linear arrangements, circular arrangements and polygon arrangements.

4. Blood Relations and Syllogism

Blood relations, Syllogism – two statements and two conclusions, Propositions – meaning, components and classifications – categorial propositions, hypothetical propositions and disjunctive propositions.

Books for study and reference:

- 1. Logical reasoning Bradley Harris Dowden (Wadsworth Publishing Company, 1993)
- 2. Logical Reasoning Nishit K Sinha (Pearson Education India, 2016)
- 3. Quantitative Reasoning Bennett (Benjamin-cummings Publication Company, 1998)
- 4. Business Mathematics Sancheti, & V K Kapoor (Sultan Chand & Sons, 2012)
- 5. Business Mathematics Kashyap Trivedi (Pearson Education India, 2011)
- 6. Quantitative Techniques for Managerial Decisions U K Srivatsava, G V Shenoy and S C Sharma (New Age International Publishers, 2012)
- 7. Basic Mathematics for Economics, business and Finance EK Ummer (Routledge, 2012)
- 8. Mathematics for Economics & Business R s Bhardwaj (Excel Books India, 2007)
- 9. Business Mathematics & Statistics Agarwal B M (Ane Books Pvt Ltd, 2009)
- 10. Business mathematics and Statistics Asim Kumar Manna (McGraw-Hill

B.COM - VOCATIONAL (Accounting and Tax) - II SEMESTER

BUSINESS & COMMERCIAL KNOWLEDGE

Course Outcomes:

- CO1. To evaluate the broad economic environment issues relating to the business, like Micro and Macro business environment.
- CO2. Understand and apply the laws of partnership and Limited Liability Partnership.
- CO3. Ability to understand the various common business terminologies used in finance and marketing.
- CO4. Identify the features and classification of a company as per the Companies Act of 2013.
- CO5. Describe the process of incorporation of a company and draft the documents like Memorandum of Association and Articles of Association.

Pedagogy: Classroom lecture, interaction, group discussion, case analysis and assignment.

1. Business Environment

12 Hours

Micro and Macro Environment, Elements of Micro Environment -Consumers/Customers, Competitors, Organization, Market, suppliers, Intermediaries, Elements of Macro Environment – Demographic, Economic, Political-legal, Socio-cultural, Technological, Global Environment.

2. Common Business Terminologies

12 Hours

Finance Terminologies, Marketing Terminologies.

3. The Indian Partnership Act, 1932 12 Hours

General Nature of Partnership, Rights and duties of partners, Reconstitution of firms, Registration and dissolution of a firm

The Limited Liability Partnership Act, 2008

12 Hours

Introduction- covering nature and scope, Essential features, characteristics of LLP, Incorporation and differences with other forms of organizations

The Companies Act, 2013

12 Hours

Essential features of company, corporate veil theory, Classes of companies, types of share capital, Incorporation of company, Memorandum of Association, Articles

of Association, Doctrine of Indoor Management

Note: the syllabus will be taught as amended

Books for Reference:

- Business Environment Francis Cherunilam (Himalaya Publishing House, 2013)
- Industrial and Business Law Tulsian P C (S Chand Publishing, 2011)
- Business Laws Nirmal Singh (Deep & Deep Publications, 2003)
- Business Laws RSN Pillai and Bhagavathi (S Chand and Company, 2014)
- Institute of Chartered Accountants of India (SahityaBhavan Publications, Agra)
- Elements of Mercantile Law N D Kapoor (S Chand and Company, Revised Edition)
- Mercantile Law M C Kuchhal&VivekKuchhal (Vikas Publishing House, 2010)
- Business Environment ShaikhSaleem (Pearson, Education India, 2012)
- Business Environment A C Fernando (Pearson Education India, 2014)
- Essentials of Business Environment: Text, Cases and Exercises K.
 Ashwathappa (Himalaya Publishing House, 2014)
- Business Environment Ian Worthington, Chris Britton (FT Prentice Hall, Revised edition)

B.COM - VOCATIONAL (Accounting and Tax) <u>SEMESTER II</u>

<u>Managerial Economics - II</u>

Course Outcomes:

- Acquaint with the advanced knowledge on the concept of managerial economics
- Understand consumer behavior in different market situations
- Understand market structure and demand analysis

Pedagogy: Class room lecture, Group discussions, Case studies and assignments

1. Theory of Production

Meaning and Factors of production; Laws of Production – The Law of Variable proportions and Laws of Returns to Scale, Producer's equilibrium;

2. Theory of Cost

Concepts of Costs — Short-run and long-run costs, Average and marginal costs, Total, fixed and variable costs.

3. Price Determination in Different Markets

Various forms of markets – Perfect Competition, Monopoly, Monopolistic Competition and Oligopoly; Price determination in these markets.

4. Business Cycles

Meaning; Phases; Features; Causes behind these Cycles

Books for Reference:

- 1. Kuldeep Gupta Raj Kumar, Business Economics, 2013, UDH Publishers & Distributors (P) Ltd.; 4th Edition.
- 2. Modern Economic Theory Sampat Mukherjee (New Age International, Revised Ed)
- 3. Managerial Economics Thomas J Webster (Lexington Books, 2014)
- 4. Macro Economics Errol Dsouza (Pearson education India, Revised Edition)
- 5. Managerial Economics G S Gupta (Tata McGraw-Hill Education, 2011)
- 6. Managerial Economics D.N. Dwivedi (Vikas Publishing House, Revised Edition)
- 7. Managerial Economics: Concepts and Principles Donald N Stengal (Business Expert Press, 2011)
- 8. Microeconomics Theory D N Dwivedi (Pearson Education India, Revised Edition.
- 9. Macro Economics Analysis Edward Shapiro (Galgotia Publications, 2015)
- 10. Modern Macro Economics Sanjay K Chugh (MIT Press, 2015)

Name of the Program: B.Com Vocational (Accounting and Tax) SemesterIII Course Code: G 340 DC1.3 Name of the Course: Advanced Financial Accounting II No. of Hours per Week **Course Credits** Total No. of Teaching Hours 4 Credits 5 Hrs 56Hrs Course Outcomes: On successful completion of the course, the students will be able to CO1: Able to apply basic knowledge of Accounting Standards and IFRS while preparing accounts CO2: Able to calculate Insurance Claims CO3: Understand the aspects relating to other branches of business CO4: Ability to prepare the accounts from incomplete records of business Pedagogy: Classrooms lecture, tutorials, Group discussion, Seminar, Case studies & field work etc. Syllabus: Contents Hours Module No. 1: AccountingforInvestments Introduction, Classification of Investments, Cost of Investments, Disposal of Investments and Pro blems. Module No. 2: Insuranceclaimsforlossofstock andlossofprofit 7 Introduction, Meaning of Fire, Claimforloss of stock, Problems Module No. 3: Hire-purchaseandInstallmentSaleTransactions and 14 **DepartmentalAccounting** MethodsofAccounting-HirePurchaser'sbookandHireVendor'sBook,Cashpricemethod, Interestsuspense method, Sales method, Typesofdepartments, Basis of Allocation of Common expenditure among different departments, Inter department transfers Module No. 4: AccountingforBranchesincludingforeignbranches and **15 AccountsfromIncompleteRecords** Classification of branches, methods of maintaining accounts of department branches, Problems, Introduction, single entry System, double entry system, ascertainment ofprofitbycapitalcomparison, methods of capital comparison, problems Module No. 5: Accountingstandards 12 **IntroductiontoAccountingStandards** AS1:Disclosure of Accounting Policies AS2:ValuationofInventories **AS3:CashFlowStatements** AS4:ContingenciesandEventsoccurringaftertheBalanceSheetDate AS5:NetProfitorLossforthePeriod,PriorPeriodItemsandChanges in AccountingPolicies AS10:Property,PlantandEquipment

Skill Developments Activities:

- Analyze classification of investments
- Collect financial statement of a listed company and ascertain the methods of

Accounting

- Visit any firm and find out the accounting standards used by them.
- Collect statement of accounts of firms and analyze the branch and departmental accounts
- Visit a company and analyze their investment patterns and gains.

Books for Reference:

BooksforReference:

- Accounting:Textandcases-Anthony,R.N.Hawkins,andMerchant(McGrawHillEducation,1995) (2010 Revised)
- IntroductiontoFinancialAccounting-Horngren(PearsonEducationIndia,2008)
- AdvancedAccountancy -ShuklaMCandGrewalTS(SChandPublishing,2017)
- AdvancedAccounting:Theory,Method,&Application-GuptaRL(SChand&sons, 1990)
- FinancialAccounting-Jain&Narang(Kalyanipublishers,2002)
- AdvancedAccountancy –SNMaheshwari(VikasPublishingHouse,1984) (2018, Revised)
- PrinciplesandPracticeofAccountancy-PatilVA&Korlahalli(RChand&Co,1981)
 (2016 Revised)
- Financial Accounting: concepts and Applications V K Goyal (Excel Books India,2007)
- AdvancedAccounts–SCGupta(SChandPublishing,1997) (2019 Revised)
- AdvancedAccountancy –RaoMEThukaram(NewAgeInternational,2005)
- CompendiumofStatementsandStandardsofAccounting-TheInstituteofCharteredAccountants ofIndia
- InternationalFinancialReportingStandards(IFRS)andIndianAccountingPractices-JagadishRRaiyani,GauravLodha(NewCenturyPublications,2012)

Name of the Program: B.COM VOCATIONAL (ACCOUNTING AND TAX)

SEMESTERIII

	SLIVILSTLIMII	
	Course Code: G 340 DC2.3	
	Name of the Course: TAX LAWS AND PRACTICE	
C C	No. of the constant	INI. of Table 11.
Course Credits	·	No. of Teaching Hours
4 Credits	5 Hrs	56Hrs
Course Outcomes: On suc	cessful completion of the course, the students will be	e able to
CO1: Understandofthep	provisionsofincome-taxlawand apply the same whi	le
filing income tax returns.		
CO2: Ability to apply ir	ncome tax knowledge to make computations and	address
application-orient	ted issues.	
CO3: Calculate taxable	income for corporates	
	value of Self occupied and let out properties	
con compare manda	name of the occupion and for our proportion	
Pedagogy: Classrooms lec	ture, tutorials, Group discussion, Seminar, Case stud	ies & field work etc.
	Syllabus: Contents	Hours
Module 1: BasicConcepts		8
Income-Taxlaw:Introduction	<mark>on</mark>	-
(i) In	nportantdefinitionsintheIncome-taxAct,1961	
(ii) Co	onceptof previousyearandassessmentyear	
<mark>(iii) Ba</mark>	nsisofChargeandRatesofTax	
Module 2: Residentialstat		<mark>7</mark>
Scope of Total Income, Co	omputation of total income of residents	
Module 3:		5
Incomeswhichdonotform _I	partoftotalincome(otherthanSection11andsecti	
<mark>on13)</mark>		
	ludedintotal income and Taxholidayfornewly establis	hedunitsinSpecial
<u>EconomicZones</u>		
Module 4: IncomefromSal	laries and houseproperty and Profits andgains	20
ofbusinessor profession		20
<mark>BasisofCharge,</mark> l	${\sf Profits}$ in lieu of Salary, ${\sf Advance}$ and arrears of salary	,Allowancesandp
erks,Deduction	${\color{red} { m sfromsalary}}, {\color{gray} { m Treatmentof Provident fundalong with the control of th$	t <mark>h Chapter –</mark>
VIA80C		Deductions.
Computationof	AnnualValueofSelfOccupiedandletoutproperties	s, Concept of
Deemed to be I	Let out properties, Deductions from annualvalue	
Module 5: Capitalgains an	nd Income from other Sources	<mark>16</mark>
	apital gains and Income from other sources – prepa	
taxable income.		
Skill Developments Activit	ties:	
•	e taxable income of individuals	

• Compute taxable income of individuals

- File Income Tax returns of individuals and firm
- Compute Income from salaries and house property of individuals and firms
- Calculate capital gains and income from other sources of firms and individuals.

BooksforReference:

- Students'GuidetoIncomeTax-VinodKSinghaniaandMonicaSinghania(TaxmanPublicationsPvt.Ltd,UniversityE dition, 2014)
- IncomeTaxLawandPractice –Hariharan(tataMcGraw-HillEducation,2015)
- TheIncomeTaxLawofIndia— ShubhamSinha(CreateSpaceIndependentPublishingPlatform,2015)
- IncomeTax-BBLal(PearsonEducationIndia,2012)
- HandbookofCorporateTax Planning-E.A Srinivas(StateMutualBook &PeriodicalService, 2010)
- UnderstandingIndianincomeTaxLaw–LavneetRelan(LavneetRelan,2015)

Name of the Program: B.COM VOCATIONAL (ACCOUNTING AND TAX)

SEMESTERIII

Course Code: G 340 DC3.3

Name of the Course: COSTACCOUNTING

Course Credits	No. of Hours per Week	Total No. of Teaching Hours
4 Credits	5 Hrs	56Hrs

Course Outcomes: On successful completion of the course, the students will be able to

CO1: Ability to develop an understanding of the basic concepts and applications to establishthecostassociated with the production of products

CO2: Applyprovisionofservices and use the same to determine prices.

CO3: Develop an understanding of cost accounting statements.

CO4: Acquire the ability to apply cost information for cost ascertainment, planning, controland decision-making.

Syllabus: Contents

Pedagogy: Classrooms lecture, tutorials, Group discussion, Seminar, Case studies & field work etc.

Hours

<mark>Modu</mark>	le 1: (<mark>Overv</mark>	iew and	<mark>Introdu</mark>	iction to	Cost :	<mark>and Mana</mark>	agem	<mark>ent A</mark>	ccount	ing			<mark>12</mark>
Object 1	tives	and	Scope	of C	Cost ar	nd M	anageme	e <mark>nt</mark>	<mark>Accou</mark>	inting,	The	user	s of	Cost
andM	anage	ment	<mark>accounti</mark>	<mark>nginfor</mark>	mation-	<mark>Functi</mark>	<mark>onsofmar</mark>	nager	<mark>nenta</mark>	<mark>iccount</mark>	ing,Ro	ole	of	cost
accou	nting	<mark>depa</mark>	<mark>rtment ir</mark>	n an or	<mark>ganizati</mark>	on and	d its relat	tion \	with c	<mark>therde</mark>	partn	nents,I	<mark>nstalla</mark>	<mark>tionof</mark>
Costin	ig Sys	<mark>tem,</mark> l	Relations	hipof(CostAcco	<mark>ountin</mark> {	g,Financia	al, Ac	coun	ting, N	<mark>1anag</mark>	<mark>ement</mark>	Acco	<mark>unting</mark>
and Fi	<mark>inanci</mark>	<mark>al Ma</mark>	<mark>nageme</mark> i	nt, Cost	tterms a	<mark>ınd Co</mark>	ncepts Co	<mark>ost R</mark> e	<mark>educt</mark>	ion and	<mark>l Cost</mark>	Contr	<mark>ol, Ele</mark>	ments
of Cos	sts, Co	<mark>stbel</mark>	<mark>navior pa</mark>	ttern, s	<mark>separati</mark>	<mark>ng the</mark>	compon	<mark>ents</mark>	of fix	<mark>ed, var</mark>	<mark>iable,</mark>	semi-	variak	<mark>leand</mark>
step	cost	IS,	<mark>Methods</mark>	of	Costi	ng,	<mark>Techniqu</mark>	es	of	Costin	g, (Cost	Acco	<mark>unting</mark>
withus	seofIn	<mark>form:</mark>	ationTecl	nology	<mark>/.</mark>									

Module 2: Elements of Cost and preparation of Cost Sheets, Non-integrated and Integrated Accounting system.

Functional classification and ascertainment of cost, Preparation of Cost Sheets for Manufacturing sector and for Services ector, Differences between Non-

integrated and Integrated Accounting systems, Reconciliation of profit as per Costand Financial Accounts (under Non-Integrated Accounting System).

Module 3: MaterialCost, EmployeeCost

Techniques of fixing level of stocks- minimum, maximum,reorderpoint,safetystock,determinationofoptimumstocklevel,Determination of Optimum

Order quantity- Economic Order Quantity (EOQ),Techniques of Inventory control- ABC

Analysis, Fast, Slow moving and Non-moving (FSN), High, Medium, Low (HML),
Vital, Essential, Desirable (VED), Just-in-Time(JIT)-
Stocktakingandperpetualinventorysystem, use of control ratios. Attendance and Payroll
procedure s- Elements of wages- Basic pay,
Dearness Allowance, Overtime, Bonus, Holiday and leave wages, Allowances and perquisites.
Employee Cost, Control, Employee Turnover- Methods of
calculatingemployeeturnovercausesofemployeeturnover,effectsofemployeeturnover,
Utilization of Human Resource, Direct and indirect employee Cost, charging
of employee cost, Identifying employee Hours with work orders or batches or capital jobs,
Remuneration systems and incentive schemes - Time Rate System, Piece Rate System,
Differential piece rate system, Calculation of wages, EffectiveWages.
Module 4: Direct ExpensesandOverheads 12
Directexpenses-NatureofDirectorChargeableexpenses,Sub-contracting-
Controlonmaterialmovements, Identification with the main productors ervice.
Overheads-Functionalanalysis-
Factory, Administration, Selling, Distribution, Research and Development, Behavioral analysis-
Fixed, Variable and Semi-
Variable, Allocation and Apportion ment of overheads using Absorption Costing Method, Factory and Costing Method, and Costin
Overheads-Primaryandsecondarydistribution, Administration Overheads- Method of
allocation to cost centers orproducts, Selling & Distribution Overheads-
Analysisandabsorptionoftheexpensesinproducts/customers,impactofmarketingstrategies,cos
teffectiveness of various methods of sales promotion, Treatment of Research
and development cost in cost accounting. Concepts of Activity Based Costing (ABC)
Module 5: MethodsofCosting 10
SingleOutput/UnitCosting, Job Costing: Job cost cards and databases, collecting direct costs
ofeachjob,attributingoverheads tojobs,Applicationofjob costing.
BatchCosting:Determinationofoptimumbatchquantity,Ascertainment of cost for a batch, Preparation
of batch cost sheet, Treatment ofspoiledand defective work.

Skill Developments Activities:

- Compute costs for products to fix prices
- Prepare cost sheets to find out cost per product
- Visit any factory involved in production activity

• Use different methods of costing to suit different kinds of jobs and prepare cost sheet

BooksforReference:

- CostAccounting-VRajasekaran(PearsonEducationIndia,2010)
- Costing:AnIntroduction–ColinDrury(Springer,2013)
- AdvancedCostAccounting–MNArora(HimalayaPublishingHouse, 2010)
- Cost Accounting:ConceptsandMethods–DrNKAgarwal&DeepaliJain(AsianBooksPvt Ltd, 2008)
- CostAccounting-Khan(McGraw-HillEducationPvtLtd,2014)
- EssentialsofCostAccounting–JohnGBlocker(ReadBooks,2007)
- AdvancedCostAccounting-JKMitra(NewAgeInternational,2009)
- CostAccounting:Principles&Practice –Dutta(PearsonEducationIndia,2004)
- Costandmanagementaccounting-SPJain&KLNarang(KalyaniPublishers,Ludhiana, 2011)
- EssentialsofCostManagement–CatherineStenzel&JoeStenzel(JohnWiley&Sons, 2003)

Name of the Program: B.COM VOCATIONAL (ACCOUNTING AND TAX)

SEMESTERIII

Course Code: G340 OE1.3 – (Open Elective Course)

Name of the Course: CORPORATE LAW

Course Credits	No. of Hours per Week	Total No. of Teaching Hours
3 Credits	4 Hrs	40Hrs

Course Outcomes: On successful completion of the course, the students will be able to

CO1: Develop anunderstandingoftheprovisionsofcompanylaw

CO2: Acquire the ability to address application-oriented issues.

CO3: Ability to draft prospectus of the company

CO4: Understand the Companies Act and its provisions.

Pedagogy: Classrooms lecture, tutorials, Group discussion, Seminar, Case studies & field work etc.

Syllabus: Contents Hours

Module 1: TheCompaniesAct,2013—Sections1to148 Preliminary	<mark>05</mark>
Applicability, ScopeoftheAct,IncorporationofCompany andmatters incidental	<mark>lthere to</mark>
Module 2: IssueofSecurities	05
ProspectusandAllotmentof Securities; Share Capital and Debentures	
Module 3: ProvisionsforacceptanceofPublicMoney	10
Acceptanceof Depositsby companies - RegistrationofCharges	
Module 4: ManagementandAdministration	10
Section88–	-
122ofCompaniesAct,2013r/wruleCompanies(ManagementandAdministration)	Rules,201
4,Registers,AnnualReturn,Meetings,Resolutions	
Module 5: DeclarationandpaymentofDividendandAuditof Companies	<mark>10</mark>
MeaningofDividend, Types, Provision regarding declaration and	-
paymentofdividend,unpaiddividend account,Investor	educationand
protectionfund, Rights & Punishments, Types of accounts to be maintain	ned (section
128&129), reopening andrecasting of accounts (sec 130), Voluntary revision	of accounts
(sec 131), NFRA, Audireports and board reports, CSR, Internal Audit	

Skill Developments Activities:

- Visit a company and gather information regarding their incorporation
- Analyze the annual returns filed by the firms
- Visit any trading firm and assess their investment pattern and the returns out of it.
- Assess the various funds maintained by the firms for investment and to provide for future losses.

Note: The provisions of the Companies Act, 1956 which are still in force would formpartofthesyllabustillthetimetheircorrespondingornewprovisionsoftheCompaniesAct,20 13 are enforced.

BooksforReference:

- Taxman'sCorporateLaws-ScheduleIV,VandVIasperCompaniesAct,2013
- CompanyLaw,2013–AvtarSingh(EasternBookCompany,2015)
- UnderstandingCompanyLaw–AlastairHudson(TaylorandFrancis,2017)

- Apractical guide to consolidate d'Financial Statement un de rompanies act of 2013
- CompanyLaw&Practice–RatanNolakha(VikasPublishingHouse,2016)
- CompanyLawandPractice–
 Dr.G.K.KapoorandSanjayDhamija,19thEdition(TaxmanPublication,2014)
- BusinessEthics:Text&Cases -MurthyC.S.V(HimalayaPublishingHouse,2014)
- CorporateGovernance:BusinessEthicsandCSR-SharmaJ.P(AnneBooksPvt.Ltd,2014)
- CorporateGovernance:TheoryandPractice-KumarAnil(InternationalBookHousePvt.Ltd, 2015)
- CorporategovernanceandstrategicDecisionmaking–LawrenceEmeagwali(Bookson demand, 2017)
- The Essential book of Corporate Governance GNB ajpai (SAGE Publications India, 2016)

Name of the Program: B.Com Vocational (Accounting and Tax) **Course Code: G3100E1.3(Open Elective Course)** Name of the Course: Advertising Skills No. of Hours per Week **Course Credits Total No. of Teaching Hours 3 Credits** 3 Hrs 40Hrs Course Outcomes: On successful completion of the course, the students will be able to CO1: Explain types of advertising media. CO2: Identify the factors that affect media selection. CO3: Evolve advertising strategy and formulate advertising budget CO4: Understand ethical aspects in advertising CO5: Familiarize online portals in advertising Pedagogy: Classrooms lecture, tutorials, Group discussion, Seminar, Case studies & field work etc., **Syllabus:** Hours Module No. 1: ADVERTISING - INTRODUCTION 8 Meaning and definition, features of advertising, key players in the advertising industry, significance and criticism of advertising. Role of Advertising in Marketing Mix. **Module No. 2: ADVERTISING APPEALS** 8 Meaning and features of advertising appeals, types of advertising appeal- rational, emotional and moral. (Case study on advertising appeal). **Module No. 3: ADVERTISING MEDIA** 8 Media planning, newspaper, magazine, radio, television, direct mail, outdoor, point of purchase, internet, infomercial and Influencer Marketing. Module No. 4: ADVERTISING MANAGEMENT Selecting target audience, setting advertising goal, developing message strategy, advertising copyfeatures and its elements, evaluating effects message copy. Module No. 5: ETHICAL ISSUES IN ADVERTISING Ethics in advertising – misleading and surrogate advertising; Advertising regulatory bodies. Skill development activities:

- Prepare an advertisement copy.
- Draft a mail for advertising a product.
- List different types of misleading advertisement.
- Analyses cases registered in consumer court regarding misleading advertisement.

Text Books:

- Advertisement Management, C L Tyagi, Arun Kumar, Atlantic Publishers,
- Advertisement Management, PooniaVirenders, Gennext Publication
- Advertisement Management, Donald W JugenheimerNadCarrt D Kelley, Roultedge,
- Philip Kotler and Gary Armstrong .
- "Principles of Marketing", Pearson Publication New Delhi
- Ramaswamy and Namakumari, "Marketing Management", Mcgraw hill Education
- Parithosh Sharma "Marketing Management", fifth edition, Gagankapur, New Delhi
- Gandhi. J C, "Marketing", Tata McGraw hill, New Delhi
- Pillai and Bhagavathi, "Modern Marketing" forth edition, S Chand, NEW DELHI
- RajanSaxena, "Marketing Management", Mcgraw Hill Education, New Delhi
- William Stanton, "Fundamentals of Marketing", Tata McGraw Hill, New Delhi
- Philip Kotler, "Marketing Management", Prentice Hall of India Ltd
- S H Kazmi"Marketing Management" Excel Books, New Delhi

Name of the Program: B.Com Vocational (Accounting and Tax)

Course Code: G3100E2.3 (Open Elective Course)

Name of the Course: Entrepreneurial skills

Course Credits	No. of Hours per Week	Total No. of Teaching Hours
3 Credits	3 Hrs	40Hrs

Course Outcomes: On successful completion of the course, the Students will be able to

CO1: Learn skills to be an effective and capable entrepreneur.

CO2:Comprehend the key factors influencing entrepreneurial possibilities.

CO3:Recognize and creatively think to design and innovate unique business opportunities.

CO4: Understand the skills and knowledge for running and managing a new business.

Pedagogy: Classrooms lecture, Case studies, Group discussion, Seminar & field work etc.,

Syllabus	Hours
Module No. 1: Entrepreneurship -Introduction	<mark>08</mark>

Concept and need of entrepreneurship; Characteristics and Types of Entrepreneurship; challenges of entrepreneurship. Women entrepreneurship – challenges of women entrepreneurship in India; developing women entrepreneurship; success stories of women entrepreneurship – case study

Module No. 2: Starting New venture

<mark>08</mark>

Creating and starting the venture - Steps for starting a small industry-idea generation, preparation of business plan - selection of types of organization - Entrepreneurship opportunities.

Module No. 3: Managing new venture

<mark>08</mark>

Managing, growing and ending the new venture - Preparing for the new venture launch -early management decisions Managing early growth of the new venture- new venture expansion strategies and issues - Going public - ending the venture.

Module No. 4: Financing of Enterprise

<mark>08</mark>

Financial Planning – need; Sources of finance – internal and external sources of finances; short term and long term finance; venture capital and angel investors; institutional finance; institutional support to entrepreneurs – incentives and facilities

Module 5: Entrepreneurship Development and Government

<mark>08</mark>

Role of Central Government and State Government in promoting Entrepreneurship - Introduction to various incentives, subsidies and grants - Export Oriented Units - Fiscal and Tax concessions available. Government schemes for financial support to startups in India, MUDRA loan scheme, Atal Innovation Mission, startup India seed fund, ASPIRE.

Skill Development Activities:

1. Present video clip or podcast by successful entrepreneurs discussing about their entrepreneurial journey.

- 2. Conducting a activities like The Two-Minute Pitch Exercise, The Soft Skills Exercise, The Business Thesis Exercise, The Envelope Exercise and any other activity relating to the course
- 3. Visit to any entrepreneurial development training center.
- 4. Collect the information about the incentives provided by the government.

Text Books:

- 1. Buame, S, Entrepreneurial and Innovative Management, School of Administration
- 2. Hisrich, R.D., Peters, M.P. Entrepreneurship Starting, Developing And Managing A New Enterprise, 3rd edition, Richard Dirwin Inc.
- 3. Kuratko, D.F., hodgetts, R.M, Entrepreneurship, A Contemporary Approach, 2nd edition, the Dryden Press. Vasanth Desai " Dynamics of Entrepreneurial Development and Management Himalaya Publishing House.
- 4. N.P. Srinivasan&G.P.Gupta," Entrepreneurial Development ", Sultan chand&Sons.
- 5. P. Saravanavelu "Entrepreneurship Development ", Eskapee Publications.
- 6. SatishTaneja, Entrepreneur Development ", New Venture Creation.

Name of the Program: B.Com Vocational (Accounting and Tax) Course Code: G3100E3.3 (Open Elective Course) Name of the Course: Modern Bank Management **Course Credits** No. of Hours per Week **Total No. of Teaching Hours 3 Credits** 3 Hrs 40Hrs Course Outcomes: On successful completion of the course, the Students will be able to CO 1: Have clear understanding of the concepts and operations of modern banks **CO 2:** Get knowledge in functions of RBI and other banks. **CO 3:** Understand various modern banking products and services offered. Pedagogy: Classrooms lecture, Case studies, Group discussion, Seminar & field work etc., Hours **Syllabus** 8 **Module No. 1: Introduction to Bank** Meaning and definition of Bank, origin and development of modern banks, banking system in India, Types of Banks - commercial banks - meaning and functions. Investment banks, unit banking, scheduled and non-schedules banks, public and private sector banks, retail banking, wholesale banking, chain banking, branch banking – meaning and features Module No. 2: Functions of Reserve Bank of India Traditional and promotional functions of RBI, role of RBI in agricultural and industrial financing **Module No. 3: Bank Operations** Lending - Principles of lending, Advances - Secured and Unsecured. Retail lending - Home loan, car loan, loan against securities, Credit cards, personal loan, educational loan; term Loans, Cash Credit, Overdraft, Discounting of Bills of Exchange. Modes of creating charge on securities meaning and features; types of securities. NPA management (meaning and features). Merchant Banking - meaning and functions. Module No. 4: KYC Norms and Banking Services Meaning of KYC and documents required for KYC; Understand the role of KRA's, Identify how to do KYC for minors and NRI's, Banking Services - Service channels - branch, ATM, internet, mobile banking; e - cheque, electronic fund transfer, debit cards, smart cards. Payment and collection services – cheques, Demand Drafts, ECS, electronic funds transfers, cash management, cheque clearing. Ancillary services – locker and safe custody, payment of taxes and bills. Financial services Sale of insurance and mutual funds, gold coins, Government bonds. Depository services – Demat and web trade; Foreign exchange. **Module 5: Recent issues in Banking** 8

Universal Banking, Development banks, Payment Banks, global banking, bank frauds, relationship

banking, remote account opening, loan origination.

Skill Development Activities;

- Visit a bank and study the modern banking services offered by the bank.
- Download financial statements of banks and analyze the NPA of those banks
- Analyze the issues and challenges of digital banking services by conducting customer survey.
- Analyze the ombudsman services of banks.

Text Books:

- IIBF, "Principles and Practices of Banking", 2nd Edition, McMillian Publishers.
- Sunderam and Varshney, "Banking Theory Law and Practices", Sultan Chand & Sons.
- Varshney, P.N, "Banking Law and Practice", Sultan Chand and Sons
- Desai, Vasant, "Banks and institutional management", Himalaya Publications.
- Gurusamy, S., "Banking Theory: Law and Practice", Tata McGraw Hill

Name of the Program: B. Com Vocational (Accounting and Tax)

SEMESTER - IV

Course Code: G 340 DC1.4

Name of the Course: CORPORATE ACCOUNTING

Course Credits	No. of Hours per Week	Total No. of Teaching Hour				
4 Credits	4 Hrs	56Hrs				
Course Outcomes: On successful completion of the course, the students will be able to						
CO1: Gain basic	CO1: Gain basicknowledgeinAccountingStandardsandIFRS					
CO2: Acquaintw	rithpracticalknowledgeinredemptionofo	debentures				
CO3: Understan	d the accounting aspects relating to Bonus	sandrightsissue				
C04: Understan	$\operatorname{idtheconcept}$ and accounting relating to C	ashflowstatements				
Pedagogy: Classrooms	lecture, Case studies, Group discussion	, Seminar & field work etc.,				
	Syllabus	Hours				
Module 1: Redemption	of Preference Shares and debentures	10 10 I				
Methods – Fresh issue	of bonus shares, Capitalization of undi	stributed profits, Combination, Type				
 security, convertibili 	ty, Permanence, Negotiability, Priorit	y Methods – payment in lumpsum				
payment in installment	s, purchases in open market, conversion	<mark>n into shares</mark>				
Module 2: Accounting	for bonus issue and right issue	<mark>10</mark>				
Bonus shares, right sha	res, rules, problems					
Module 3: Accounting for tax						
Concept of deferred ta	x asset and deferred tax liability in lir	e with AS 22 "Accounting for Taxes				
<mark>and Managerial Rem</mark>	uneration, Introduction and proble	ms, Meaning of managers, KMPs				
Remuneration to KMPs	, problems					
Module 4: Preparation	of financial statements	<mark>12</mark>				
Statement of Profit an	d Loss, Balance Sheet and Cash Flow	Statements and Profit (Loss) prior t				
incorporation. Meani	ng of Financial Statements, Parts of	Financial Statement, Profit & Los				
account, Balance Sheet	t, Cash flow statements, Pre and post i	ncorporation period, problems base				
on pre incorporation pr	rofits and post incorporations profits.					
Module 5: Accounting	Standards	<mark>12</mark>				
•AS11: The Effects of C	hanges in Foreign Exchange Rates					
•AS12: Accounting for (Government Grants					
AS13: Accounting for I	Investments					
•AS16: Borrowing Costs						
•AS17: Segment Repor	ting					

AS22: Accounting for Taxes on Income

Skill Development Activities;

- Prepare Accounting Statements for Companies
- Analyze and compare the financial statements
- Interpret the statement of profit and loss, balance sheet of newly formed business.
- Prepare cash flow statements of companies and allocate profits

Text Books:

- Note: Accounting Standards shall be taught as amended
- Books for Reference:
- Introduction to Financial Accounting Horngren (Pearson Education India, 2008)
- Advanced Accountancy Shukla M C and Grewal T S (S Chand Publishing, 2017)
- Advanced Accounting: Theory, Method, & Application Gupta R L (S Chand & sons, 1990)
- Financial Accounting Jain & Narang (Kalyani publishers, 2002)
- Financial Accounting: concepts and Applications V K Goyal (Excel Books India, 2007)
- Advanced Accountancy Rao M E Thukaram (New Age International, 2005)
- Compendium of Statements and Standards of Accounting The Institute of Chartered Accountants of India
- International Financial Reporting Standards (IFRS) and Indian Accounting Practices
 - Jagadish R Raiyani, GauravLodha (New Century Publications, 2012)

Name of the Program: B. Com Vocational (Accounting and Tax)

SEMESTER - IV

Course Code: G 340 DC2.4

Name of the Course: TAX LAWS AND PRACTICE II

Course Credits	No. of Hours per Week	Total No. of Teaching Hours
4 Credits	4 Hrs	56Hrs

Course Outcomes: On successful completion of the course, the students will be able to

CO1: Develop an understanding of the provisions of income-tax law

CO2: Acquire the ability to apply such knowledge to make computations

CO3: Ability to address application-oriented issues.

CO4: Compute total income and tax liability of individuals

Pedagogy: Classrooms lecture, Case studies, Group discussion, Seminar & field work etc.,

Syllabus	Hours
Module 1: Deductions from Gross Income	<mark>10</mark>

General provisions, Deductions in respect of certain payments, Specific deductions in respect of certain income, Deductions in respect of other income, Other deductions

Module 2: Aggregation of income; Set-off, or carry forward and set-off of losses, Computation of total income and tax liability of individuals

Clubbing of income: An introduction, Transfer of income without transfer of assets, Income arising from revocable transfer of assets, Clubbing of income of income arising to spouse, minor child and son's wife in certain cases, Conversion of self-acquired property into property of HUF, Aggregation of income, Concept of set-off and carry forward and set-off of losses, Provisions governing set-off and carry forward and set-off of losses under different heads of income, Order of set-off of losses, Income to be considered while computing total income of individuals, Procedure for computation of total income and tax liability of individuals, Introduction, Direct Payment, Provisions concerning deduction of tax at source.

Module 3: Advance tax, tax deduction at source, tax collection at source, Provisions for filing return of income and self-assessment

12

Advance payment of tax, Interest for defaults in payment of advance tax and deferment of advance tax, Tax collection at source – Basic concept, Tax deduction and collection account number, Return of Income, Compulsory filing of return of income, Fee and Interest for default in furnishing return of income, return of loss, Provisions relating to belated return, revised return etc., Permanent account number, Persons authorized to verify return of income, Self-assessment

Module 4: Concept of indirect taxes - Introduction to GST Law

12

Concept and features of indirect taxes, Principal indirect taxes, GST Laws: An introduction including Constitutional aspects, GST Council, Levy and collection of CGST and IGST - Application of CGST/IGST law, Concept of supply including composite and mixed supplies, Charge of tax, Exemption from tax, Composition levy.

Module 5: Basic concepts

<mark>12</mark>

Time, place and value of supply and Input tax credit and Computation of GST liability, Registration;

Tax invoice; Credit and Debit Notes; Electronic waybill, Returns, Payment of tax including reverse charge

Skill Development Activities;

- Prepare statements to calculate Gross Income of individuals
- Filling returns of income and self assessment of small traders or individuals
- Calculation of GST and application of GST Law in day to day business transactions
- Analysis of GST Registration of trading firms

Books for reference:

- DirectTaxesLawandPractice-DrVinodKSinghaniaandDrKapilSinghania(Taxmann PublicationsPvt ltd, 2009)
- o Students'GuidetoIncomeTax-
 - VinodKSinghaniaandMonicaSinghania(TaxmannPublicationsPvt.Ltd,UniversityEdition,2014)
- o IncomeTaxLawandPractice –Hariharan(tataMcGraw-HillEducation,2015)
- SystematicApproachtoIncomeTax-GirishAhujaandRaviGupta(BharatLawHouse, 2011)
- TheIncomeTaxLawofIndia-
 - ShubhamSinha(CreateSpaceIndependentPublishingPlatform,2015)
- o DirectTaxes-Lal(PearsonEducationIndia,2008)
- o IncomeTax-BBLal(PearsonEducationIndia,2012)
- HandbookofCorporateTaxPlanning-
 - E.ASrinivas(StateMutualBook&PeriodicalService, 2010)
- UnderstandingIndianincomeTaxLaw-LavneetRelan(LavneetRelan,2015)

Name of the Program: B. Com Vocational (Accounting and Tax)

SEMESTER - IV

Course Code: G 340 DC3.4

Name of the Course: COSTING METHODS & TECHNIQUES

Course	Credits		No. of Hou	rs per \	Week	Т	otal No.	of Teacl	hing Hours
4	Credits		4	Hrs			56Hrs		
Course	Outcomes: C	n successf	ul completi	ion of t	he course,	the students	will be a	ble to	
CO1: Ur	nderstand the	e basic cond	cepts and p	rocesse	es used to	determine pro	duct		
CO2: Ab	oility to interp	oret cost ac	counting st	ateme	nts				
CO3: Ar	nalyze and ev	aluate info	rmation for	r cost as	scertainme	ent, planning, o	control a	nd decis	ion
making.									
Pedago	gy: Classroor	ns lecture,	Case studie	es, Grou	ıp discussi	on, Seminar &	field wo	rk etc.,	
			Syllab	us				Н	ours
Module	1: Contract	Costing, Pro	ocess/Oper	ationC	osting osting				<mark>10</mark>
Ascerta	ainmentofc	<mark>ostofacont</mark>	ract,Progr	esspay	<mark>ment,Ret</mark>	t <mark>entionmone</mark>	<mark>y,Escala</mark>	tion	clause,
Cost	plus c	ontract,	Value	of	work	certified,	Cost	of	Work
notcert	ified,Deter	mination\	Value of v	vork c	ertified,	Cost of worl	k notcei	tified,N	<mark>Jotional</mark>
orestin	natedprofitt	froma con	tact, Proce	ss cos	t recordin	g, Process lo	ss, abno	rmal ga	ains and
losses,	Equivalent	unitsof p	roduction	, Inter-	-process p	<mark>rofit, Valuat</mark>	ion of v	ork in	process,
Joint								P	roducts-
Apport	t <mark>ionmento</mark> fj	ointcosts,	Methodso	<mark>fappo</mark>	<mark>rtioningj</mark> e	ointcostoverj	<mark>ointpro</mark>	ducts,	By-
Produc	ts- Method	s of appor	rtioning jo	int co	sts over b	<mark>y-products,t</mark> i	<mark>reatmen</mark>	t of By-	product
cost.									
Module	2: Costingo	<mark>ServiceSec</mark>	tors						<mark>10</mark>
Detern	ninationofC	ostsandP1	ricesofserv	<mark>vicesof</mark>	following	gsectors/Indu	<mark>ıstries</mark>		
-Trans	<mark>port,Tollro</mark> a	ids,Hospit	tals,Cante	<mark>en/Res</mark>	taurants,	Hotels/Lodge	es,Educa	<mark>itional</mark>	
Institutions, Financial Institutions/ Banks, Insurance, IT sector andotherservices.									
Module	Module 3: StandardCosting 12								
Setting up of Standards, Types of Standards, Standard Costing as method of performance									
measurement, Calculation and Reconciliation of Cost Variances -Material Cost Variance,									
employ	employee Cost Variance, Variable Overheads VarianceandFixedOverheadVariance.								

Module 4: MarginalCosting

12

Basic concepts of marginal costing, Contribution margin, Break-even analysis,Break – even and profit volume charts, Contribution to sales ratio, Margin ofSafety, Angle of Incidence, Cost-Volume-Profit Analysis (CVP), Multi- productbreak-evenanalysis,ConsiderationofLimitingfactor(keyfactor),Determination of Cost of a product/ service under marginal costing

method,determinationofcostoffinishedgoods,work-in-

progress, Comparison of Marginal costing with absorption costing method-

Reconciliationofprofitunder the both methods, Short term decision making using the above concepts(basic/fundamentallevel).

Module 5: BudgetandBudgetaryControl

<mark>12</mark>

MeaningofBudget, Essentials of Budget, Budget Manual, Budget setting

process, Preparation of Budget and monitoring procedures, The use of budgetin planning and control - Flexible budget, Preparation of Functional budget foroperatingandnon-operatingfunctions, Cashbudget, Masterbudget, Introduction to Principal/Keybudget factor,

ZeroBasedBudgeting(ZBB),Performance budget, Control ratios andBudgetvariances.

Skill Development Activities;

Prepare cost budgets for small traders in neighborhood. Calculate standard costs

Prepare functional budget for operating medium and small scale enterprises

Use different types of budgets for different types of businesses

Books for reference:

CostAccounting-VRajasekaran(PearsonEducationIndia,2010)

Costing:AnIntroduction–ColinDrury(Springer,2013)

AdvancedCostAccounting-MNArora(HimalayaPublishingHouse, 2010)

Cost Accounting:ConceptsandMethods–DrNKAgarwal&DeepaliJain (AsianBooksPvt Ltd, 2008)

CostAccounting-Khan(McGraw-HillEducationPvtLtd,2014)

EssentialsofCostAccounting-JohnGBlocker(ReadBooks,2007)

AdvancedCostAccounting-JKMitra(NewAgeInternational,2009)

CostAccounting:Principles&Practice –Dutta(PearsonEducationIndia,2004)

Costandmanagementaccounting-SPJain&KLNarang(KalyaniPublishers,Ludhiana, 2011)

EssentialsofCostManagement-CatherineStenzel&JoeStenzel(JohnWiley&Sons, 2003)

Name of the Program: B. Com Vocational (Accounting and Tax)

SEMESTERIII

Course Code: G340 OE1.4 - (Open Elective Course)

Name of the Course: ALLIEDBUSINESSLAWS

Course Credits	No. of Hours per Week	Total No. of Teaching Hours
3 Credits	4 Hrs	40Hrs

Course Outcomes: On successful completion of the course, the students will be able to

CO1: Ability to developanunderstanding of the provisions of selectle gislations

CO2: Acquiretheabilitytoaddressapplication-oriented issues.

CO3: Develop anunderstandingoftherulesfor interpretationofstatutes

CO4: Understanding of Indian Contract Act

Syllabus: Contents	Hours	
Module 1: Interpretationofstatutes	<mark>05</mark>	
Rules of Interpretation of statutes, Aids to		
interpretation – Internaland ExternalRulesof		
Interpretation- Primary and Secondary-		
constructionofDeeds andDocuments		
Module 2: Contract of Indemnity	<mark>05</mark>	
Meaning, Rights of an Indemnity Holder and Contract of Guarantee – P	arties to a Contract	
Guarantee, ContinuingGuarantee, Rights of Surety against the Debtor	, Creditor and the C	
Sureties, Discharge of a Surety and modes of discharge		
Module 3: Contract of Bailment and Pledge	<mark>10</mark>	
Bailment–		
${\color{red} Meaning, Types of Bailment, Features, Rights and Duties of a Bailout and Duties of a Bailo$	andaBailee,Ple	
dge,FeaturesofacontractofPledge,RightsofaPledgorandPledgee		
Module 4: Contract of Agency	10	
Agency-Meaning, Creation of an agency and conditions, who can b	eanagent	
andPrincipal,SubAgent andRules,SubstitutedAgent	<u> </u>	
andRules,Liabilitiesofanagentagainstthe thirdparties		
andicules, Liavinuesotana gentagams une uniuparues		

ImportantDefinitions,ExtentandApplicability,GeneralRulesof construction,PowersandFunctionaries,ProvisionsastoOrders,Rules,etc. madeunder Enactments, miscellaneous

Skill Developments Activities:

- Preparing deeds and documents required for legal process
- Analyzing documents required to pledge the properties
- Preparing statements to enter into contracts
- Applying contract law while dealing with daily trading activity of small businessmen.

BooksforReference:

- IndustrialandBusinessLaw–TulsianPC(SChandPublishing,2011)
- BusinessLaw–KhalidMehmoodCheema(SyedMobinMahmud,2004)
- BusinessLaws–NirmalSingh(Deep&DeepPublications, 2003)
- Labour&IndustrialLaws–PKPadhi(PrenticeHallIndia,2017)
- BusinessLaws-RSNPillaiandBhagavathi(SChandandCompany,2014)
- InstituteofCharteredAccountantsofIndia(SahityaBhavanPublications,Agra)
- MercantileLaws–Aggarwal(GalgotiaPublications,2005)
- MercantileLaw –MCKuchhal&VivekKuchhal(VikasPublishingHouse, 2010)
- MercantileLaw–ArunKumar(AtlanticPublishers,2001).

Name of the Program: B. Com Vocational (Accounting and Tax)

Semester IV

Course Code: G310OE1.4

Name of the Course: Business Ethics (Open Elective Course)

Course Credits	No. of Hours per Week	Total No. of Teaching Hours
3 Credits	3 Hrs	40 Hrs

Course Outcomes: On successful completion of the course, the students will be able to

CO1:Understand the basics of ethics

CO2:Make a distinction between morality and ethics

CO3: Analyze the case studies and make interpretations

CO4:Prepare reports based on ethical code of conduct in an organization.

Pedagogy: Classrooms lecture, Case studies, Group discussion, Seminar & field work etc

Syllabus:	Hours
Module No. 1: Introduction to Ethics	<mark>08</mark>

Nature and Essence of Ethics – Meaning, definition and scope – Ethics and Morals, Evolution of ethics – classification of ethics –Business ethics – Professional Ethics, Law Versus Ethics.

Module No. 2: Ethics in workplace

<mark>08</mark>

Workers and Morals – Rights and duties of employees – personal policies and procedures. Workplace ethics – Need – Professional Versus personal ethics – workplace surveillance versus Privacy. Health and Safety hazards.

Module No. 3: Environmental ethics

<mark>08</mark>

Principles of Environmental ethics – environmental challenges as business opportunities – Role of Government – Case Study – Narmada BachaoAndolan – Indian legal framework for environmental protection.

Module No. 4: Ethics in Information Technology

<mark>08</mark>

Understanding Information Technology— Features. IT Code of Conduct — Data Identity and Security — Ethical issues in data or information security.

Module 5: Managing Ethics in Organization

<mark>08</mark>

Ethics in organizations - Code of conduct for business executives and managers — Managerial effectiveness through ethical principles.

Skill Development Activities:

Analyze the case studies and prepare reports showing interpretations and conclusions.

- Draft ethical code of conduct for organizations with different natures and activities.
- Prepare reports on environmental hazards due to unethical behavior of business organizations.

Text Books:

- Daniel Albuquerque, Business Ethics Principles and Practices, Oxford University Press, New Delhi.
- Rajiv K. Mishra, Business Ethics Code of conduct for managers, Rupa & Co. Publishers, New Delhi.
- Craig E Johnson Organizational Ethics: A Practical Approach, Thousand Oaks, Sage Publications Inc.
- O.C. Ferell, John Fraedrich, Linda Ferell, Business Ethics: Ethical Decision Making, Cenage Learning
- Stephen M Byars, Business Ethics, Open Stax Publishers
- Andrew Crane, Dirk Matten, Sarah Glozer, Laura Spence, Business Ethics, Oxford University Press, UK.

Note: Latest edition of text books may be used.

Name of the Program: B. Com Vocational (Accounting and Tax)

Course Code: G3100E2.4

Name of the Course:Corporate Governance(Open Elective Course)

Course Credits	No. of Hours per Week	Total No. of Teaching Hours
3 Credits	3 Hrs	40 Hrs

Course Outcomes: On successful completion of the course, the students will be able to

CO1:Analyze fundamental theories of ethics

CO2:Make a distinction between morality and ethics

CO3:Analyze the case studies and make interpretations

CO4:Prepare reports based on ethical code of conduct in an organization.

Pedagogy: Classrooms lecture, Case studies, Group discussion, Seminar & field work etc.

Syllabus:	Hours
Module No. 1: Introduction to Corporate Governance	08
Meaning and Scope of Corporate Governance. Need for corporate governance, Pri	nciples of Corporate
Governance, Fundamental pillars of Corporate Governance	

Module No. 2: Regulatory framework of corporate governance

<mark>08</mark>

Introduction, Stakeholders of Joint Stock Companies, Organizational structure and Corporate

Governance, Disclosure and transparency requirement under companies' act, 2013 and SEBI

regulations, Voting rights of the Shareholders, Takeovers and Takeover Defences.

Module	No.3:	Failure	of	corporate	governance	and	reforms	of	corporate	
										08
governai	nce									

Major Corporate scams of Corporate Governance (case study: Sathyam scam and Enron scandal), Corporate Governance reforms in India, Kumar Mangalam Birla Committee (2000) and Naresh Chand Committee (2002)

Module No. 4: Corporate Governance The Indian Backdrop

08

Introduction, India's Corporate Governance Framework, Securities Exchange Board of India (SEBI). CII

Code on Corporate Governance(April 1998)

Module No. 5: Corporate Governance – Case studies

08

Corporate Governance Practice of Reliance Energy Limited, Corporate Governance Practice of TATA GROUP, Corporate Governance Practice of WIPRO Limited.

Skill Development Activities:

- Students are given different project topics where they have to collect secondary data using to prepare a report
- Presenting the recent changes in corporate governance that are essential for companies'

success

• Talk on sustainability & corporate governance

Text Books:

- Fernando A.C. Et.al, Corporate Governance- Principles, policies and practices. London: Pearson Education.
- Indian Institute of Corporate Governance, Corporate Governance. New Delhi: Taxmann
 Publication pvt ltd
- B.N. Ghosh, Business Ethics and Corporate Governance. New York: McGraw Hill Education
- Kumar Anil Et.al, Auditing and Corporate Governance. New Delhi: Taxmann Publications Pvt ltd
- Fernando A.C., Business ethics and corporate Governance. London: Pearson Education India
- Corporate Governance Theory and Practice D Geeta Rani, RK Mishra Excel Books

Note: Latest edition of text books may be used.

Name of the Program: B. Com Vocational (Accounting and Tax)

Course Code: G3100E3.4

Name of the Course: International Trade (Open Elective Course)

Course Credits	No. of Hours per Week	Total No. of Teaching Hours
3 Credits	3 Hrs	40Hrs

Course Outcomes: On successful completion of the course, the Students will be able to

CO1:Analysis of trade models in depth in order to discuss the benefits and consequences of international trade and globalization.

CO2:The course will slightly delve into international finance in order to discuss different exchange rate regimes, their effect on monetary/fiscal policy, and economic integration.

CO3:Understand the legal procedures involved in International Business.

CO4:Recognize the different types of economic integrations.

CO5:Understand and analyze the operations of MNCs through real case assessment.

CO6:Evaluate India's foreign trade status

Pedagogy: Classrooms lecture, Case studies, Group discussion, Seminar ,Industrial visit, field work, etc.

Syllabus	Hours
Module No. 1: Foundations to International Trade	
Introduction to trade-Trade-Internal and external trade, features, scope of	08
international trade, Terms of trade, Trade documentation-Import and export	08
documents	
Module No. 2: Legal framework of International Trade/Business	08
Nature and complexities: Code and common laws and their implications to	
Business-International Business contract- legal provisions, Payment terms.	
Module No. 3: Multi-Lateral Agreements & Institutions	
Economic Integration — Forms,-Regional Blocks- NAFTA- EU-SAARC, ASEAN-BRICS-	08
OPEC, World Bank & its affiliates- IFC, MIGA and ICSID-ADB-Regulatory role played by	08
WTO&UNCTAD	
Module No. 4: : Multinational Companies (MNCs)	
MNCs – Nature and characteristics, Role of MNC's in Developing countries,	08
Challenges faced by MNCs.	
Module 5: Management of India's foreign trade	08
Direction and composition of foreign trade in India,-Issues of current and capital	

account convertibility-flow of foreign capital in India-, FDI, FII – foreign capital and sectoral and regional investment- recent measures of India on foreign capital

Skill Development Activities:

- Distinguish and critically analyze the costs and benefits of trade policy measures on different sections of the community and the implications for the formulation of trade policy.
- Identify major recent developments in the world trading system, and be able to critically
 analyse key issues raised both by the current round of WTO negotiations and by the spread of
 regional trading arrangements.
- Develop communications skills through the presentation of your work, interactions during tutorial sessions, and appropriate use of the discussion board.

Text Books:

- Alan M Rugman & Simon Collinson, International Business: Pearson Education, Singapore.
- Carbugh, R, J. International Economics. Noida, Uttar Pradesh: Cengage Learning
- Charles W. L. Hill, Chow How Wee & Krishna Udayasankar, International Business: An Asian Perspective- McGraw Hill, New York.
- .Donald Ball, Michael Geringer, Michael Minor & Jeanne McNett, International Business: The Challenge of Global Competition- McGraw Hill, NewYork.
- Francis Cherunilam, International Business: Text and Cases- PHI Learning Pvt. Ltd. New Delhi.
- .John Daniels, Lee Radebaugh, Daniel Sullivan, International Business: Environments & Operations- Prentice Hall, New Delhi.
- K. Aswathappa, International Business, Tata McGraw Hill Publishing Company Limited. New Delhi
- Paul R. Krugman& Maurice International Economics: Theory and Policy Obstfeld Pearson Education Singapore
- SumatiVarma, International Business. Ane Books Pvt. Ltd, New Delhi.
- SubbaRao, International Business: Text and Cases- Himalaya Publishing House Pvt. Ltd. Mumbai.
- Salvatore, D. International Economics. London, United Kingdom: MacMillan Press Ltd.
- Soderston, B., & Reed, G. International Economics. London, United Kingdom: MacMillan Press
 Ltd.
- V.K. Bhalla, S. Chand & Company Pvt. Ltd. New Delhi. International Business

Note: Latest edition of text books to be used.
